



International Trade Fair for Metallurgy, Machinery, Plant Technology & Products



The International Tube and Pipe Trade Fair in Russia



International Trade Fair for Aluminium and Non-Ferrous Metals, Materials, Technologies and Products



28 – 31 May 2012

Krasnaya Presnya Expocentr Fairgrounds

Moscow, Russia
www.metallurgy-tube-russia.com

Supported by



Messe Düsseldorf

Russian Steel Sector

According to the Ministry of Industry and Trade of the Russian Federation (Minpromtorg RF), the **Russian steel sector** in 2010 grew by about 10% in comparison with 2009. Output has only just reached 2005 levels of production after the crisis. Crude steel production in 2010 grew from 59.4 mt to 66.5 mt. Finished steel output grew from 50.8mt in 2009 to 55 mt (8.3% growth) and steel tube and pipe from 6.7mt to 8.2 mt (23% growth). [Final figures will be confirmed by Rosstat in April, 2011].

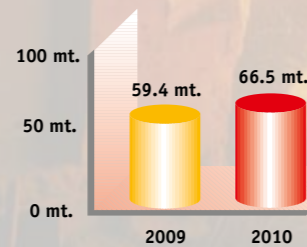
Total **metallurgical goods transportation** by the Russian railways in 2010 grew significantly. Shipments of iron ore involved movement of 101.9 mt (+6.8%), of ferrous metals of 87.9 mt (+12.4%), ferrous scrap 20.9 mt (+26.5). In 2010 Russian export of ferrous metals amounted to ~30 mt (106.8% of the 2009 level) and Russia will thus remain the world number three exporter in 2010 after China and Japan. Russian export of steel pipes in 2010 was just 1.1 mt (69% of the 2009 level, only). Year 2010 **apparent steel demand** in Russia was 30.3 mt, or 120.3% of 2009 demand. Steel demand in Russia has been led by strong activity in the pipe and tube sector due realization of some large projects by Gazprom and Transneft. Production in the automotive industry recovered post-crisis thanks to the implementation of a 'cash-for-clunkers' programme. Domestic consumption of steel pipes in 2010 was about 8.5 mt, or 150% of the 2009 level - from which the LDP share was

3.0 mt. Total Russian steel tube and pipe production capacity reached about 13.5 mt in 2010. The accumulated depreciation of Russian metallurgical equipment now exceeds about 43%. In 2009-2010, State guarantees in the metallurgical sector involved credits for a total sum of Rbl 53.4 bln. Total 2010 investments in the Russian steel sector reached about Rbl 160 bln.

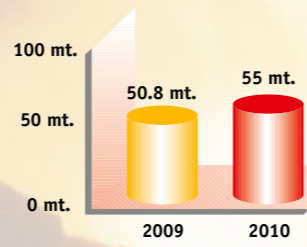
Under the **latest forecast** of the Ministry of Industry and Trade of the Russian Federation, 2011 production volumes in iron and steel metallurgy will increase on the average by 4-6%. The projections assume finished steel rolled product output of ~57.5 mt, steel pipe output of 8.8 mt (on 7.3% more). Domestic consumption of the finished steel rolled products in 2011 is expected at ~32.7 mt (7.9% growth in demand); and demand of steel pipes at 8.5 mt (zero growth in demand). The import share in domestic consumption in 2011 will be ~9.8% for rolled steel products and ~11.2% for steel pipe, according to Ministry projections. The main **drivers of steel demand** will include the APEC Vladivostok Summit in 2012, the Student Games in Kazan in 2013 and the Olympic Games in Sochi in 2014. Preparations for the world football championship in 2018 will underpin subsequent demand: FIFA 2018 in Russia is estimated to require some 3 mt steel products for stadium construction alone.

Source: www.steelonthenet.com

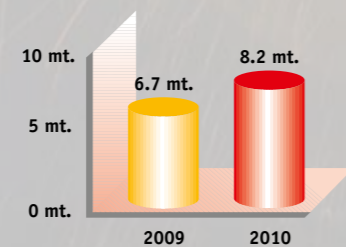
Crude steel production



Finished steel output



Steel tube and pipe production



Visitor profiles

Metallurgy-Litmash 2011

Branch classification of visitors:

| | |
|--|-----|
| Mechanical engineering industry | 31% |
| Foundries | 25% |
| Iron, steel and non-ferrous metal industry | 8% |
| Foundry machinery supply industry | 6% |
| Suppliers for foundries | 5% |
| Suppliers for metallurgical works | 5% |
| Vehicles industry | 2% |
| Services | 4% |
| Aviation | 3% |
| Construction industry | 2% |
| Trade and commerce | 2% |
| Automotive | 2% |
| Electronics | 2% |
| Other branch | 9% |
| Trainees | 9% |

Tube Russia 2011

Branch classification of visitors:

| | |
|--|-----|
| Tube industry | 36% |
| Construction industry | 15% |
| Iron, steel and non-ferrous metal industry | 7% |
| Trade, technical/specialist retail trade | 7% |
| Services | 7% |
| Other branch | 7% |
| Automotive supply industry | 5% |
| Chemical industry | 5% |
| Electrical industry | 4% |
| Measuring and control technology | 4% |
| Trainees | 2% |
| Universities/technical colleges | 1% |

Aluminium/Non-Ferrous 2011

Branch classification of visitors:

| | |
|--|-----|
| Suppliers of raw material, semi-finished, finished products, surface treatment | 24% |
| Other branch | 16% |
| Producers of machinery, plant and equipment for aluminium processing | 15% |
| Trainees, Other | 10% |
| Universities/technical colleges | 7% |
| Electrical industry | 6% |
| Automotive supply industry | 5% |
| Construction industry | 5% |
| Traders of light-metals | 4% |
| Trade and commerce | 4% |
| Services | 4% |

Purpose of visit

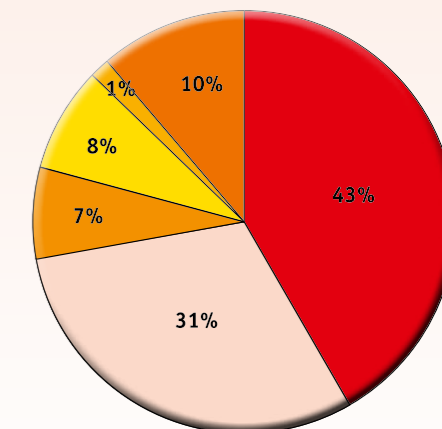
| | |
|---|-----|
| Making new business contacts | 55% |
| Information about new products/trends | 42% |
| Information about products/systems/applications | 35% |
| Cultivation of existing business contacts | 34% |
| Information about prices/conditions | 32% |
| Purchase negotiations | 26% |
| Continuation training | 25% |
| Concluding purchase | 22% |
| Monitoring the competition | 20% |
| Initial orientation | 16% |

Several answers were possible!

Occupational Position

Top Management

- Head of department/group manager
- Other employee/civil servant
- Skilled worker
- Trainee, Students
- Other Status



Reply Fax please send to:
+49/(0)211/4560-7740

I am interested in exhibiting in

- Metallurgy-Litmach
- Tube Russia
- Aluminium/Non-Ferrous
- Please send me exhibitor information

Contact: Mr. Daniel Ryfisch
e-mail: RyfischD@messe-duesseldorf.de
Phone: +49/(0)211/4560-7793

Fax Back Form

Contact _____

Title _____

Company Name _____

Address _____

City _____ Zip-Code _____

Country _____

Telephone _____

Fax _____

E-mail _____

Website _____

Messe Düsseldorf GmbH
P.O. Box 101006
40001 Düsseldorf
Germany
Tel. +49(0)211/45 60-7793
Fax +49(0)211/45 60-7740
RyfischD@messe-duesseldorf.de
www.messe-duesseldorf.de



Areas of visitors' interest

Metallurgy-Litmach 2011

| | |
|---|-----|
| Foundry Machinery _____ | 54% |
| Thermo Process Technology _____ | 32% |
| Metallurgical Plants and Rolling Mills _____ | 28% |
| Modern Cast _____ | 19% |
| Sheet Metals _____ | 16% |
| Research, Planning, Services, Consulting, Engineering _____ | 14% |
| Information Processing _____ | 13% |
| Environmental control and waste removal _____ | 11% |
| Trading in raw materials, semi-finished products, semi-manufactured goods/finished products _____ | 10% |
| Industrial Safety and Ergonomics _____ | 10% |
| Training and Further Education _____ | 9% |
| Trade Associations/Publishers/Literature _____ | 6% |
| Used machinery and equipment _____ | 6% |

Tube Russia 2011

| | |
|--|-----|
| Raw Materials, Tubes and Accessories _____ | 50% |
| Tube Manufacturing Machinery _____ | 48% |
| Trade with tubes of all kinds _____ | 24% |
| Profile Manufacturing Machinery _____ | 24% |
| Process Technology Tools and Auxiliaries _____ | 21% |
| Measuring and Control Technology _____ | 18% |
| Used Machinery _____ | 16% |
| Test Engineering _____ | 15% |
| Specialist Area _____ | 15% |

Aluminium/Non-Ferrous 2011

| | |
|--|-----|
| Finished Products, Manufacturing _____ | 42% |
| Raw Material, Primary Metal Products _____ | 36% |
| Plant, Machinery/Technology for Aluminium and Non-ferrous Extraction, Processing/ Refinement _____ | 33% |
| Trade _____ | 31% |
| Modern Cast _____ | 30% |
| Semi-finished Products, Semifabricates _____ | 29% |

Several answers were possible!

At the previous show in 2011 nearly 265 international and Russian exhibitors spread across 3,600 square metres of net floor space:

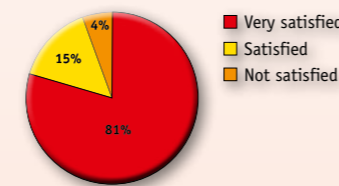
Statistical details
Metallurgy-Litmach, Tube Russia, Aluminium/Non-Ferrous 2011

Exhibitors in total 265
• National (Russia) 121 • Square meters 3,600
• Exhibitors international 144 • Visitors (incl. wire Russia) 10,500

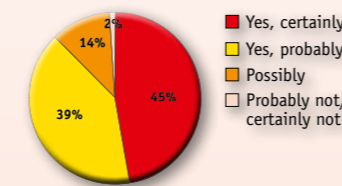
Exhibitors from 24 countries: Austria, Belgium, Canada, P.R. China, Czech Republic, Estonia, Finland, France, Germany, India, Italy, Netherlands, Poland, Russia, Slovakia, Spain, Sweden, Switzerland, Taiwan, Turkey, UK, USA.

Visitor's response

Overall visitor Satisfaction



Will you be visiting the next Metallurgy Moscow?



The next Metallurgy-Litmach, Tube Russia, Aluminium/Non-Ferrous, will kick off on **28th to 31st of May 2012.** A comprehensive overview of innovations for the metal pipe and metalworking industries.

Messe Düsseldorf is organising this show together with its longterm Russian partner Metal-Expo and also cooperates closely with all of the relevant international and Russian industry associations in co-ordinating the event.

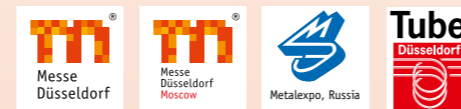


Exhibit profiles 2012

Metallurgy-Litmach 2012

- Metallurgical Plants and Rolling Mills
- Thermo Process Technology
- Foundry Machinery
- Sheet Metals
- Welding, Cutting, Joining Technology
- Information Processing (data processing, computing programs and systems)
- Used machinery and equipment
- Trading in Raw Materials, Semi-Finished Products, Semi-Manufactured Goods and Finished Products
- Environmental Control and Waste Removal
- Industrial Safety and Ergonomics
- Research, Planning, Services, Consulting, Engineering
- Trade Associations, Trade Publishers, Trade Literature
- Training and Further Education

Tube Russia 2012

- Raw Materials, Tubes and Accessories
- Tube Manufacturing Machinery
- Used Machinery
- Process Technology Tools and Auxiliaries
- Measuring and Control Technology
- Test Engineering
- Specialist Areas

Aluminium/Non-Ferrous 2012

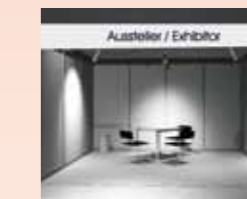
- Raw Materials, Primary Metal Products
- Semi-finished Products, Semifabricate
- Finished Products, Manufacturing
- Plant, Machinery and Technology for Aluminium and Non-ferrous Extraction, Processing and Refinement
- Trade

Messe Düsseldorf GmbH

Welcome to The Bright World of Metals

The strategy of Messe Düsseldorf GmbH – organiser of the Düsseldorf-based global No. 1 events **GIFA, NEWCAST, METEC, THERMPROCESS** and Tube Düsseldorf – is to actively contribute to shaping trade fair markets in growth regions and to support exhibitors in new markets with its customary service level.

Our Service – Construction of stands



The offer of our experienced service team: Individual conception or cost optimized basic stand. Here, we are planning and realizing price-consciously and according to schedule until the stand is handed over to your exhibition team in a manner ready for immediate occupancy.

Metallurgy-Litmach, Tube Russia, Aluminium/Non-Ferrous 2012

The Team:

In Düsseldorf:

Messe Düsseldorf GmbH
Messeplatz, P.O. Box 101006, 40001 Düsseldorf

Project Management:

Mr. Daniel Ryfisch
Phone: +49/211/45 60-7793, Fax: +49/211/45 60-7740
RyfischD@messe-duesseldorf.de

Technical Management:

Mr. Guido Matuschek
Phone: +49/211/4560-7714, Fax: +49/11/4560-7750
MatuschekG@messe-duesseldorf.de

In Moscow:

000 Messe Düsseldorf Moscow
Krasnopresnenskaya nab. 14, Hall 7, 123 100 Moscow

Project Management:

Ms. Elena Shapkina
Phone: +7/495/256-7395, Fax: +7/495/205-7207
ShapkinaE@messedu.ru

Give us a call. We'll be happy to help!